

COMMUNICATE,
COLLABORATE & CONTRIBUTE



Helping the Remote Workforce
Achieve Success
with Microsoft Teams

www.interlink.com





The Interlink Advantage

Since our inception in 2011, Interlink has focused solely on providing exceptional support and solutions around Microsoft-based technologies. With our extensive knowledge, we educate and assist clients through their implementations and with improving their security posture. We coach our clients through the complexities of Microsoft, including their licensing rules, bundled offerings, incentives, and funding programs. We educate and guide, so our clients avoid overpaying for licensing or purchasing unneeded technologies. By engaging Interlink, our clients can truly experience The Interlink Advantage.

Microsoft
Partner



- Gold Cloud Productivity
- Gold Cloud Platform
- Gold Enterprise Mobility Management
- Gold Datacenter
- Gold Collaboration and Content
- Gold Messaging
- Gold Communications
- Gold Windows and Devices

CONTENTS

COMMUNICATE, COLLABORATE & CONTRIBUTE

Helping the Remote Workforce Achieve Success with Microsoft Teams

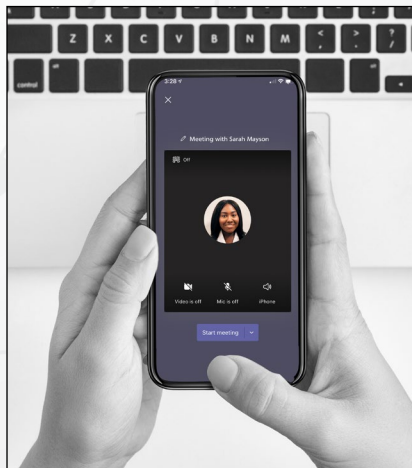


Empower Collaboration from Anywhere.....	01
Ensure Your Remote Workforce Stays Productive.....	02
The Microsoft Teams Platform.....	03

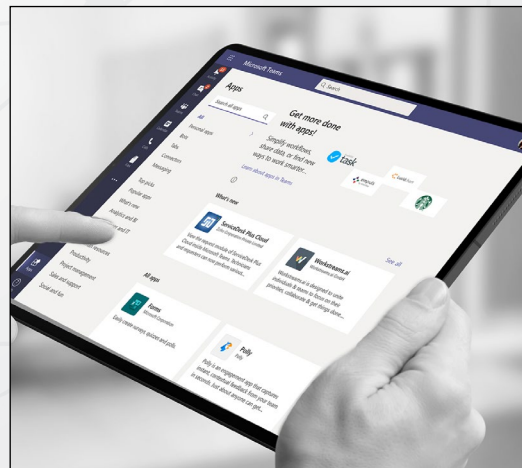
05 Modernize Communications



07 Hybrid Meetings and Rooms



09 Collaborative Apps

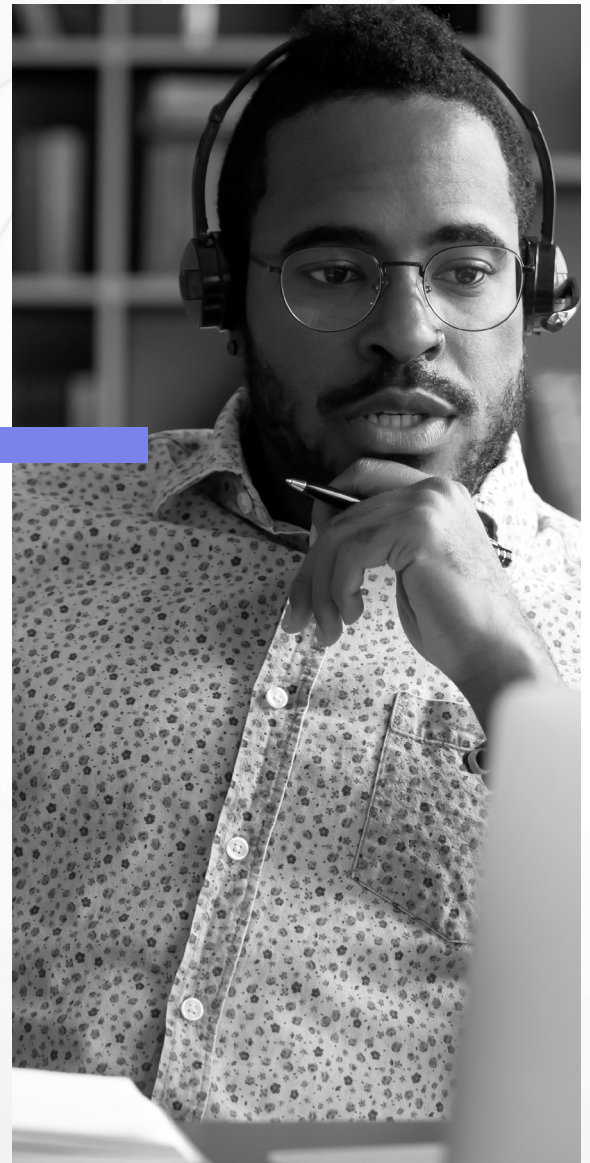


Get the Right Tools.....	11
--------------------------	----

**25-30%**

of the workforce will be working from home multiple times a week by the end of 2021

EMPOWER Collaboration from Anywhere



The shift to remote work has been ongoing for several years. The pandemic has accelerated the transition into overdrive and promises to make out-of-office work a permanent fixture in the business world long after the crisis is over. Global Workplace Analytics predicts that 25-30 percent of the workforce will be working from home multiple times a week by the end of 2021.¹

The increase of remote working, as a result of COVID-19, has highlighted the benefits of working from home. A few of these include employee demand for flexible remote work, reduced fear of work-from-home among managers

and executives, and increased awareness of cost-saving opportunities with a remote workforce.²

However, there are challenges for companies looking to support a growing remote workforce. Even though staff may be physically separated, there is still a need for group communication and collaboration to successfully reach important corporate goals and deliver superior customer service. The need to break down organizational silos, learn from other team members, and solve problems as a group remains critical, even if teams are working remotely.

> More than 4.3 million people in the United States work remotely, which is 3.2% of the entire workforce

*Source*³

ENSURE YOUR Remote Workforce Stays Productive

One of the key ways to ensure that the remote workforce remains productive is to empower them with technology that allows staff members to be seen and heard even when they aren't in the same room. Microsoft Teams allows remote staff to share files and opinions and unleashes the power of the group — even when working remotely.

Teams provides a central hub for team files, conversations, and meetings all in one place, wherever staff may be located. Teams brings together the full breadth and depth of Office 365, built on existing Microsoft technologies woven together for optimum productivity that delivers an industry leading solution to enable high-performing teams.

Microsoft Teams reduces the total number of meetings and their duration.

Online meetings conducted over Teams are reliable and have superior audio-video quality. As a result, employees spend less time addressing setup and call quality issues, and more time interacting. The total time savings equal \$6.9 million.

Source⁴

interlink[®]
energize

Teams Workshops

Interlink helps optimize the use of Microsoft Teams with its Energize Teams Workshops and implementation program, the ideal way to:

- ☐ Build user awareness of the tool
- ☐ Determine organizational needs and how Teams can fulfill them
- ☐ Deploy and configure Teams while maintaining compliance and effective governance
- ☐ Establish an effective change management process to encourage adoption and use of Teams

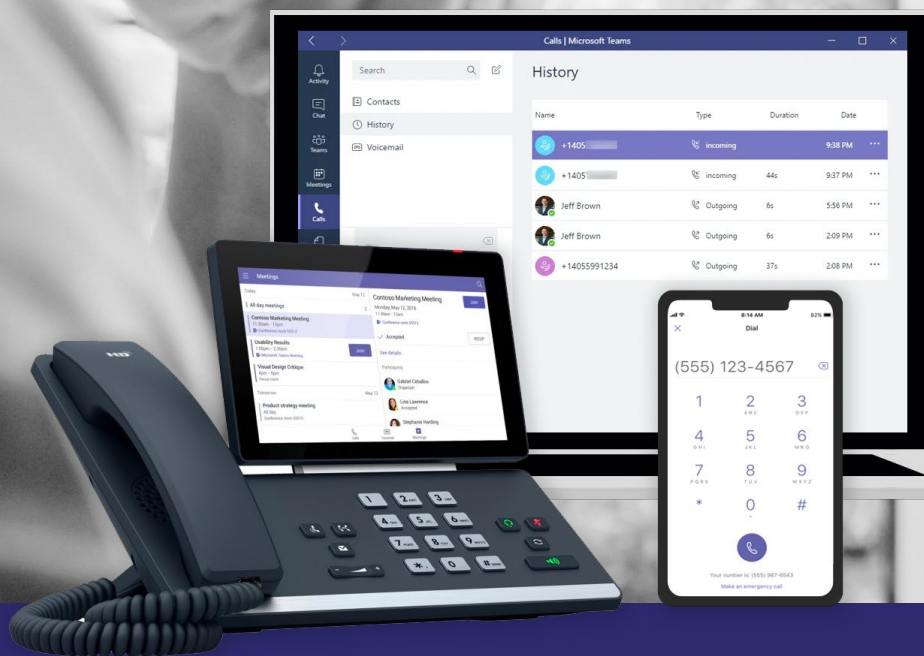
¹ Work-At-Home After COVID-19 – Our Forecast, Global Workplace Analytics website, accessed January 8, 2021

² Ibid

³ <https://www.smallbizgenius.net/by-the-numbers/remote-work-statistics/#gref>

⁴ <https://www.microsoft.com/en-us/microsoft-365/blog/2019/04/23/quantifying-value-collaboration-microsoft-teams/>

THE MICROSOFT TEAMS PLATFORM



MICROSOFT TEAMS IS COMPOSED OF THREE MAIN COMPONENTS:

1. Modernize Communications
2. Hybrid Meetings and Rooms
3. Collaborative Apps



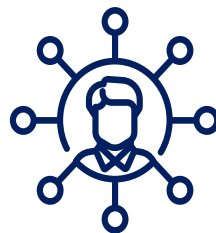
WHY Teams

Teams is more than a simple chat hub. The platform is integrated with Office 365, giving users easy access to Office productivity apps such as Excel and Word, as well as cloud storage and syncing solutions like SharePoint, Power BI, and Delve.



91 of the Fortune
100 companies use
Microsoft Teams

Source⁵

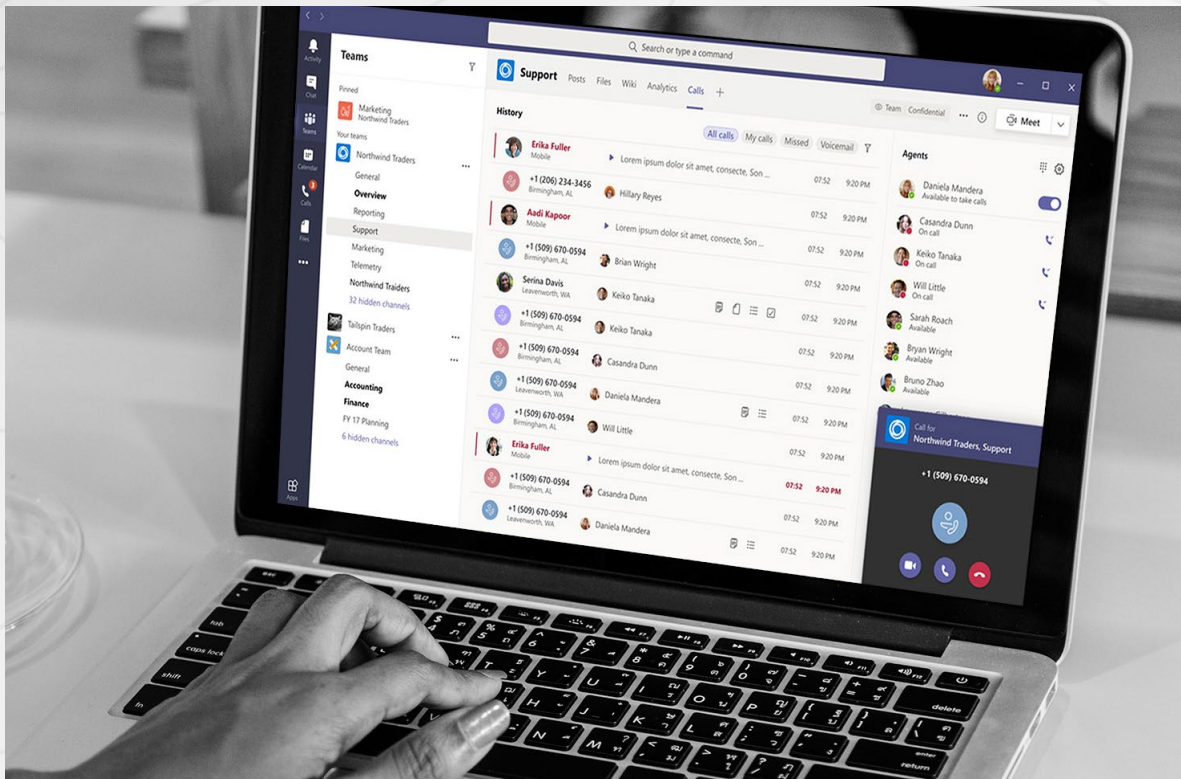


Teams has
115 million daily
active users

Source⁶

⁵ <https://www.microsoft.com/en-us/Investor/earnings/FY-2019-Q3/press-release-webcast>

⁶ <https://www.microsoft.com/en-us/Investor/earnings/FY-2021-Q1/press-release-webcast>



MICROSOFT Modernize Communications

Despite the growth of text, chat, and email communication, traditional phone calling is still critical to business organizations. According to one report, 93 percent of respondents said inbound phone sales have a significant impact on their bottom line.⁷

Because of its continued importance, the business phone system must leverage the latest technology to be effective. Microsoft Teams brings phone communication into the modern world with Modernize Communications. Teams Calling helps simplify enterprise voice systems with a reliable high quality, integrated call solution built on the Microsoft Cloud.

⁷ Business phone system statistics: the 2020 edition, Ring Central blog post



Modernize Communications Workshop

> Interlink's Energize Modernize Communications workshop helps you quickly understand the modern voice solution that combines unified communication with teamwork capabilities for an all-in-one communication and collaboration solution.



The workshop includes:

- ☐ Evaluation of your future telephony and PBX needs
- ☐ Environmental and workload analysis, including existing infrastructure and telephony state
- ☐ Demonstration of the end-to-end Teams Calling experience
- ☐ A showcase of the rich portfolio of available third party applications and devices
- ☐ Discussion of deployment scenarios and pricing options
- ☐ Customized, actionable recommendations you can follow to enable and adopt Teams for Calling

Learn more at:

www.interlink.com/modernize-communications-workshop



ASK US HOW TO GET THIS
ENGAGEMENT FUNDED BY
MICROSOFT!





MICROSOFT Hybrid Meetings and Rooms

Faulty audio bridges, malfunctioning video, and inability to successfully screen share are all too common when conducting meetings with remote staff. The result is wasted time, frustrated meeting attendees, and a major roadblock to getting things done.

Microsoft helps solve those problems with Hybrid Meetings and Rooms — a unified communication solution which includes the latest audio, video, and screen sharing collaboration technology. Hybrid Meetings and Rooms includes a complete array of solutions to enable conducting meetings with on-site and remote workers including audio, video, content sharing, whiteboards, and recording of the meeting complete with a recording transcript.



Hybrid Meetings and Rooms Workshop

> Interlink's Energize Hybrid Meetings and Rooms workshop helps create the perfect working environment to improve collaboration and productivity during meetings.

The workshop includes:

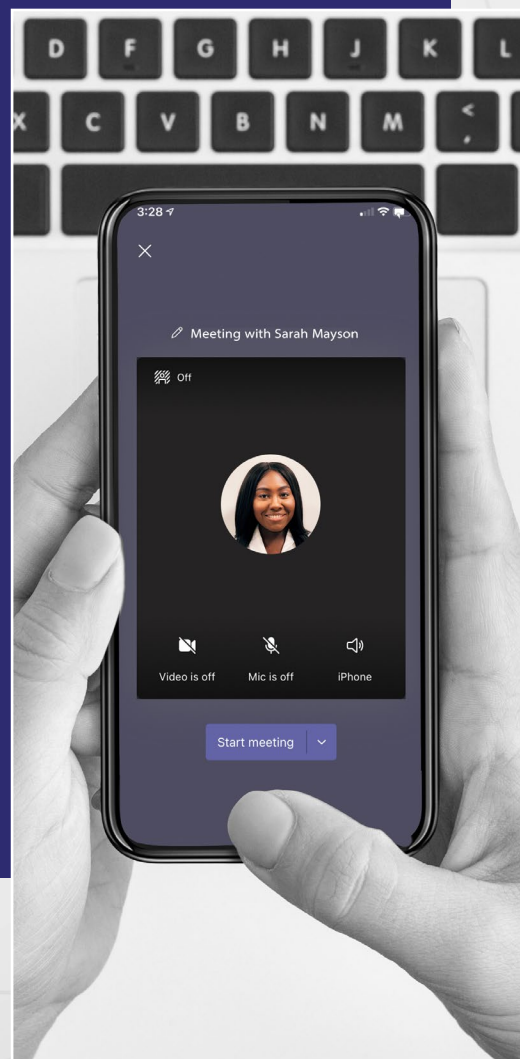
- ☐ Evaluation of your current meetings and meeting rooms capabilities
- ☐ "Art of the possible" experience discussion to showcase Microsoft Teams as your meetings and rooms solution
- ☐ Direction on how to transform meetings and audio conferencing to be more productive
- ☐ Customized report with actionable recommendations

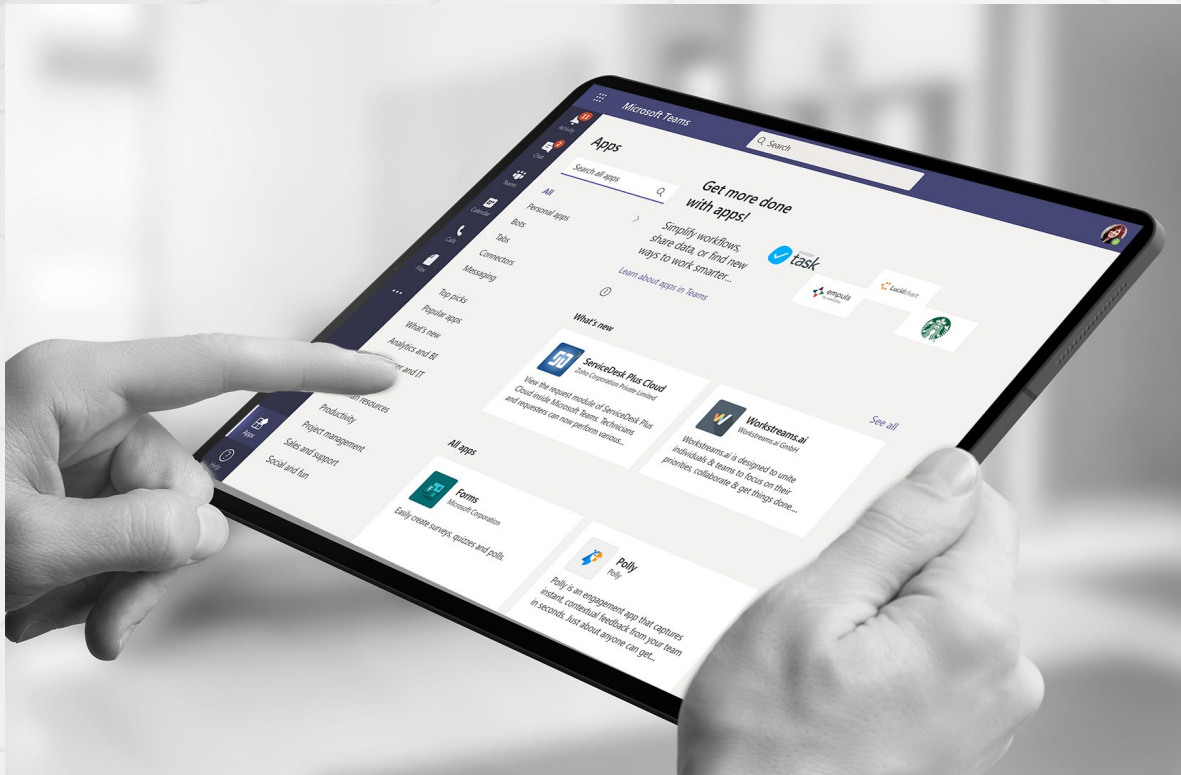
Learn more at:

www.interlink.com/hybrid-meetings-and-rooms-workshop



ASK US HOW TO GET THIS
ENGAGEMENT FUNDED BY
MICROSOFT!





MICROSOFT

Collaborative Apps

Microsoft Teams is one of the most powerful collaborative suite of tools available today. It can be made even more effective when combined with other available applications and solutions. Building a dynamic collaboration infrastructure can be challenging, but combining Teams with advanced third party apps can help overcome those obstacles.

The Collaborative Apps offering tailors solutions specifically for each organization. The offering extends the benefits of Teams even further by automating business processes and improving productivity.



Collaborative Apps Workshop

> Interlink can help you unleash the power of Teams with its Energize Collaborative Apps workshop. Interlink's extensive solution development experience can help businesses improve workforce productivity by leveraging the Teams platform to automate key business processes.

The workshop illustrates how to enhance a collaborative environment by utilizing Power Automate, Power Apps, Bots, and the Dataverse platform — a built-in low code data platform for Microsoft Teams that provides relational data storage, rich data types, enterprise grade governance, and one-click solution deployment.



The workshop includes:

- ☐ Showcasing how employees can be more productive in Teams when connected with other data sources
- ☐ Identifying and prioritizing key use case scenarios and reviewing available solutions templates
- ☐ Demonstrating app activation and enablement with governance suggestions
- ☐ Presenting next steps with an adoption kit and success plan

Learn more at:

www.interlink.com/collaborative-apps-workshop



ASK US HOW TO GET THIS
ENGAGEMENT FUNDED BY
MICROSOFT!



> **Extend your Teams workspace using the power of automation**



GET THE Right Tools



Work-at-home staff members need the right tools to collaborate effectively. Microsoft Teams and Interlink's Energize Teams Workshops provide businesses with a true, chat-based hub for remote staff teamwork while providing the opportunity to create an open, fluid digital environment.

Learn how Microsoft Teams can help create an enhanced collaborative environment by visiting www.interlink.com/teams-workshop

Microsoft
Partner



Gold Cloud Productivity
Gold Cloud Platform
Gold Enterprise Mobility Management
Gold Datacenter
Gold Collaboration and Content
Gold Messaging
Gold Communications
Gold Windows and Devices
Gold Project and Portfolio Management
Gold Small and Midmarket Cloud Solutions
Gold Security

