

# THE INTERLINK



## What Makes Interlink Cloud Advisors Different

Since our inception in 2011, Interlink has focused solely on providing exceptional support and solutions around Microsoft-based technologies. With our extensive knowledge, we educate and assist clients through their implementations and with improving their security posture. We coach our clients through the complexities of Microsoft, including their licensing rules, bundled offerings, incentives, and funding programs. We educate and guide, so our clients avoid overpaying for licensing or purchasing unneeded technologies. By engaging Interlink, our clients can truly experience The Interlink Advantage.

## **EXPERTISE IN NAVIGATING MICROSOFT TECHNOLOGIES, FUNDING & LICENSING**

Interlink simplifies your organization's interaction with Microsoft by helping you:

## **GET THE MOST OUT OF YOUR MICROSOFT-BASED TECHNOLOGIES**

As your advocate with Microsoft, we know how to navigate Microsoft's programs, licensing, incentives, and teams on your behalf

## INCREASE YOUR CHANCES OF GETTING **MICROSOFT FUNDING**

We have consistently been among the top 1% of partners worldwide for usage of Microsoft funding to assist with your pilots, workshops, and deployments

## **LICENSING OPTIONS** We have multiple certified licensing experts who

**FIND THE BEST** 

understand the complex maze of product and program licensing to find the best licensing options for you

### **ON MICROSOFT TECHNOLOGIES** Our team is comprised of thought leaders. We summarize

STAY INFORMED AND UP-TO DATE

pertinent industry information to keep our clients educated and informed through different channels





## Interlink ensures the success of your project through:



## We have used in these in over 6,000 implementations

**COMPREHENSIVE ASSESSMENTS** 

they impact the project



### Interlink maintains support to leverage on customer behalf to minimize headaches



### These identify challenges in advance, before Our team is there to help 24x7x365 with

one-hour service level agreements



Interlink builds security and compliance into every project through:



### vulnerabilities exist and create long-term plans for your specific environment



## CMMC, and FedRAMP

**CONTINUAL COMPLIANCE REVIEWS** 

We continue to revisit and review as new

compliance and regulations surface



**PROVEN PROCESSES** 



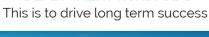
## Interlink drives business value from your technology investments because we:

WE FOCUS ON THE MIDMARKET **BUILD PERSONALIZED** We combine the resource availability with the **DEPLOYMENT ROADMAPS** 

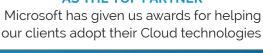


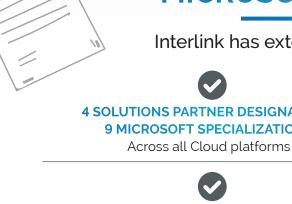
SUPPORT OF OUR CLIENTS BUDGETING, PLANNING & C-SUITE JUSTIFICATION PROCESSES

> Including jointly building ROI and cost justification models



ARE RECOGNIZED BY MICROSOFT **AS THE TOP PARTNER** 







**MICROSOFT SOLUTION EXPERTISE** 

## **4 SOLUTIONS PARTNER DESIGNATIONS** 9 MICROSOFT SPECIALIZATIONS



## TOP 5 MICROSOFT PARTNERS

Across all Microsoft segments in America

**FOR WORKSHOPS** 



## We have deployed more seats that any other partner in our area

FREQUENTLY RECOGNIZED AND



## This gains us access to a wide array of resources for our clients

Microsoft
Solutions Partner



## All of our consultants hold certifications from Microsoft

interlink CLOUD ADVISORS



GET THE INTERLINK ADVANTAGE

Contact us to today to learn more!

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