

What Makes Interlink Cloud Advisors Different

Since our inception in 2011, Interlink has focused solely on providing exceptional support and solutions around Microsoft-based technologies. With our extensive knowledge, we educate and assist clients through their implementations and with improving their security posture. We coach our clients through the complexities of Microsoft, including their licensing rules, bundled offerings, incentives, and funding programs. We educate and guide, so our clients avoid overpaying for licensing or purchasing unneeded technologies. By engaging Interlink, our clients can truly experience **The Interlink Advantage**.

EXPERTISE IN NAVIGATING MICROSOFT TECHNOLOGIES, FUNDING & LICENSING

Interlink simplifies your organization's interaction with Microsoft by helping you:

GET THE MOST OUT OF YOUR MICROSOFT-BASED TECHNOLOGIES

As your advocate with Microsoft, we know how to navigate Microsoft's programs, licensing, incentives, and teams on your behalf

FIND THE BEST LICENSING OPTIONS

We have multiple certified licensing experts who understand the complex maze of product and program licensing to find the best licensing options for you

INCREASE YOUR CHANCES OF GETTING MICROSOFT FUNDING

We have consistently been among the top 1% of partners worldwide for usage of Microsoft funding to assist with your pilots, workshops, and deployments

STAY INFORMED AND UP-TO DATE ON MICROSOFT TECHNOLOGIES

Our team is comprised of thought leaders. We summarize pertinent industry information to keep our clients educated and informed through different channels

EXPERIENCE WITH CLIENT SUCCESS

Interlink ensures the success of your project through:

DOCUMENTED, TESTED, AND PROVEN METHODOLOGIES

We have used these in over 6,000 implementations

MICROSOFT PREMIER SUPPORT

Interlink maintains support to leverage on customer behalf to minimize headaches

COMPREHENSIVE ASSESSMENTS

These identify challenges in advance, before they impact the project

RESPONSIVE LIVE ANSWER SERVICE DESK

Our team is there to help 24x7x365 with one-hour service level agreements

MITIGATE RISK

Interlink builds security and compliance into every project through:

UNDERSTANDING & CREATING PLANS

We help you understand where risks and vulnerabilities exist and create long-term plans for your specific environment

MEETING COMPLIANCE REQUIREMENTS

Solutions are architected to satisfy compliance requirements, such as GDPR, HIPAA, NIST, CMMC, and FedRAMP

PROVEN PROCESSES

Our processes are built and tested to help identify and mitigate security risks

CONTINUAL COMPLIANCE REVIEWS

We continue to revisit and review as new compliance and regulations surface

CREATE BUSINESS VALUE

Interlink drives business value from your technology investments because we:

WE FOCUS ON THE MIDMARKET

We combine the resource availability with the expertise levels you need to ensure the right fit

BUILD PERSONALIZED DEPLOYMENT ROADMAPS

This is to drive long term success

SUPPORT OF OUR CLIENTS BUDGETING, PLANNING & C-SUITE JUSTIFICATION PROCESSES

Including jointly building ROI and cost justification models

ARE RECOGNIZED BY MICROSOFT AS THE TOP PARTNER

Microsoft has given us awards for helping our clients adopt their Cloud technologies

MICROSOFT SOLUTION EXPERTISE

Interlink has extensive expertise in Microsoft technologies:

4 SOLUTIONS PARTNER DESIGNATIONS 9 MICROSOFT SPECIALIZATIONS

Across all Cloud platforms

FREQUENTLY RECOGNIZED AND AWARDED BY MICROSOFT

Including a Microsoft Partner of the Year

TOP 5 MICROSOFT PARTNERS FOR WORKSHOPS

Across all Microsoft segments in America

DEPLOYED THE MOST SEATS OF OFFICE 365

We have deployed more seats than any other partner in our area

MICROSOFT-CERTIFIED CONSULTANTS

All of our consultants hold certifications from Microsoft

NATIONALLY MANAGED BY MICROSOFT

This gains us access to a wide array of resources for our clients