

# ADOPTION ROADMAP

## 5 Steps for a Successful Adoption

### GOVERN

- Change Management
- Monitor Usage & Manage Restriction
- Continuous Feedback & Recommendations
- Continued Education

### EDUCATE

- Tailored Training
- Live & Recorded Sessions
- Video Libraries
- Adoption Campaigns

### IDENTIFY

### IDENTIFY

- Workshops
- Executive Buy-In
- Customer Specific Use Cases
- Define Key Metrics

### BUILD

### BUILD

- Stakeholder Engagement
- Deployment Strategies
- Security & Compliance
- Controls Configuration

### EDUCATE

### EMPOWER

### EMPOWER

- Identify Champions, Power Users & Resistors
- Tailor Plan & Strategy
- Immersions

