

SKYPE PBX ENERGIZE

A pilot offer that lets you test Skype for Business & its Cloud PBX feature in your own environment

Is a cloud PBX right for your organization?

Is your PBX getting old and expensive to maintain?

Are your users ready for truly integrated tools?

Are you ready to modernize your collaboration?



Skype for Business in Office 365 offers a cloud PBX feature that allows organizations — or home workers within larger companies — to use Skype for Business Online as their phone system, while providing users with features like instant messaging and virtual meetings.

OTHER KEY FEATURES:



Common Calling Functionality

Transfer, hold, and resume calls with a single touch. You can even answer calls for other people on your team when they're unavailable.



Voice Mail

Quickly respond to missed calls by taking advantage of built-in voice mail, integrated with Exchange.



Encryption by Default

Protect your privacy and your intellectual property with built-in encryption, enabled by default. No VPN needed.



Person-to-Person Calling

- Use voice-over-IP (VoIP) calling over your network or the Internet and easily add video or content sharing to any call
- Reach people easily, when you need them, with a single touch or click from your contact list in Skype for Business, or the contact card in any Office application
- Make and receive business calls in the office, at home or on the road, using your business number on your smartphone, tablet, PC, or desk phone.

Interlink's Skype PBX Energize pilot offer makes it easy to see if Skype Cloud PBX is the best solution for your environment.

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PILOT VOICE OFFER



Skype PBX Energize is a pilot Voice offering, designed for Office 365, that will get Skype Voice in your environment quickly! It allows you to test the Skype Voice PBX phone system and take advantage of voice-over-IP (VoIP) calling over your network, along with the features you need to eliminate traditional PBX systems and associated costs. As a leading System Integrator for Microsoft's cloud solutions in Ohio, Michigan, Kentucky and Tennessee, Interlink specializes in helping customers seamlessly migrate to Office 365 and utilize it to its fullest capabilities.

Plan Phase:

- ✓ Envision Session — define what success looks like
- ✓ Pilot Planning Session — define goals of the pilot and key testing criteria
- ✓ Network Readiness Assessment
- ✓ Run tools to assess the environment and look for known issues and scenarios



Deliver Phase:

- ✓ Setting up an Office 365 tenant or using an existing one (we won't mess up your current settings)
- ✓ Adding trial licensing for E5 and voice — no cost to you
- ✓ Creating voice users in the cloud — you supply the list of trial users — minimum of 10 users
- ✓ Connect into PSTN — either by obtaining phone numbers from Microsoft, implementing Microsoft Cloud Connector Edition (CCE) on premise, or building a hybrid connection to your existing installation
- ✓ Set up basic dial plans



Operate Phase:

- ✓ Help users setup end-point devices (headsets, speaker phones, phones etc.)
- ✓ "Train the user" sessions to help showcase the advanced functionality
- ✓ Provide post support for 30 days
- ✓ Free 90-day computer-based end user training — user can access it anytime
- ✓ Analyze the results of the pilot versus success criteria and agree on next steps



Skype for Business Customer Lifecycle



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www.interlink.com/solutions/skype-for-business/skype-PBX-Energize
to See if Skype Voice is Right for Your Environment

Microsoft
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Gold Cloud Productivity
Gold Enterprise Mobility Management
Gold Small and Midmarket Cloud Solutions
Silver Cloud Platform
Silver Communications

